

Santosh Patil

Design | Product | Data | Business

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As a product leader driven by design, empathy & curiosity I bring a holistic business & product perspective with 19+ years across academia, sales, HR, finance, & entrepreneurship. I founded & operated a business from scratch, shaping my growth & execution focused mindset. I enjoy research, concept validation, & facilitating workshops that drive innovation. Coaching is my way of bridging teams with data, storytelling, & decision-making.

Recent Experience

Mavenix (Stealth)

Pune, India

Feb 2025 - Present

Product & Design

How did I add value?

- **Mavenix AI platform:** Led the concept of a next-gen agentic BI platform combining AI of today, dynamic visualization, and seamless dashboard creation.
- **5 core modules:** Home, Conversational AI interface, Interactive Report View with multi-mode (Chat/Build/Data) workflow, Dashboard Builder & Data integration.
- **Tech delivery:** Collaborated with engineering to architect real-time streaming ingestion, row-level security, and microservices for performance scalability.
- **Product Ops:** Delivered PRDs, documentation, designs, prioritized backlog and conducted sprint planning for shipping regularly.

bp

Pune, India

Apr 2022 - May 2025

Digital Design Lead, India

How did I make a difference?

- **Team Expansion:** Established and nurtured the India design team at bp, witnessing growth from 4 to 48 within two years across perms & vendor organizational structures.
- **Design Leadership & Evangelism:** Pioneered a custom design ops frame with the scale for bp. Ran org wide design awareness & demo sessions advocating to be product led.
- **Energy Mgmt Product:** Conceptualized and designed a B2B 0-1 Saas product, catering to CXOs, admins, and technicians, resulting in the acquisition of 3 enterprise customers.
- **Renewables:** Built an enterprise wide regulatory Saas application. I last solved for unstructured data extraction, related workflows to meet regulatory obligations.

Fosfor by LTI

Pune, India

Mar 2021 - Apr 2022

Head of Product Design

What problems did I solve?

- **ML Ops Transformation:** Led the redesign of the ML Ops product, reducing ML model turnaround time by 30%.
- **Design leadership:** Went from 1 to 7 designers & built a collaborative custom design process that helped translate problems into actionable tasks.
- **Collaborative User Story Definition:** Leveraged design sprints for efficient cross-functional communication and simplify the user story definition process.

[View all Experiences →](#)

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Education

Exec. Prog - CSCL

IIM Kolkata

Sep 2025

B.E Electronics

University of Pune

Jun 2005

Exec. Management

IGTC

Jan 2016